#### Perceptual-cognitive Training Improves Crosscultural Communication in a Cadet Population

GIFT Symposium – 10 May 2018

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Modeling human reasoning. Enhancing human performance.

# Need

- GIFT conditions capture learner performance
  - Specific to one training system
  - Requires technical expertise to create
  - Captures individual observations, not relations between them
- Developing patterns to let instructors easily relate conditions
- GIFT tailoring in response to learner performance
  - Should deliver precise interventions based on what way the learner was wrong
  - Should inform future tailoring in other training systems
- Developing misconceptions for domain-specific & domain-general tailoring

# Value

- What specific functionality will GIFT gain?
  - Recognize patterns across learner-system interactions.
  - Infer misconceptions to support domain-general tailoring.
- What will be higher quality?
  - Immediate tailored feedback during a GIFT course
  - Feedback, interventions, comparisons to others, or simply progress reports
- What will be easier for end users?
  - Overlaid over an existing GIFT course, not requiring a rewrite
  - Instructors choose and apply reusable adaptive feedback without engineer support
- What will be better for GIFT developers?
  - Native processing within GIFT
  - Compatible with GIFT Cloud



### Approach

#### **Current Functional Description**





# High-level data flow: GIFT SOA



# High-level data flow: Additions



#### Patterns

- Focus on patterns of learner actions
  - Rather than, e.g., spatial patterns
- Basis in formal temporal logic / interval logic
  - Commonly used for reasoning about plans / software synchronization / timing guarantees
  - Focus on instructor and instructional use with a subset of higher-level operators
- Experimental patterns
  - Hesitation: change any answer two or more times before submitting
  - Hurrying: submit any answer within five seconds of a choice presentation
  - Improving: exhibit correct behavior twice with no intervening mistake
    This pattern enabled a positive intervention, rather than silence, when learners did well

## **Misconceptions**

- Domain-specific detail on a "Below Expectations" estimate in learner module
  - Underlying reasons for incorrect behavior enable authoring more adaptive feedback
- Domain-general markup supports adaptive response in pedagogical module
  - Urgency
  - Importance
- Experimental misconceptions
  - Cautious: the learner is overly deferential or sacrifices a key goal
  - Authoritarian: the learner is overly concerned with being respected or obeyed
  - Mission-focused: the learner achieves a near-term mission at a high cost to relationships
  - Rules-focused: the learner follows rules too inflexibly

# **Experimental design**

- N = 74 West Point Cadets used a subset of five training scenarios
  - Scenarios focused on seeing, interpreting, and acting on cues (e.g. body language) in Army cross-cultural communication settings (contact with civilians during missions)
- Pre-test and post-test (identical) measured near and far transfer of material
  - Situational judgment tests (SJTs) focused on skill application and required value tradeoffs
  - Cognitive load questionnaires and technology acceptance survey analyzed separately
- Scenario subset learning objectives:
  - Initiate and engage in encounters that support the mission and build rapport
  - Practice perspective-taking to make sense of encounter
  - De-escalate conflicts and repair relationships
  - Balance tact and tactics to achieve long-term goals in a safe manner.



# Results – patterns

- Discovered new patterns, associated with later learning outcomes

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- Patterns can help instructors detect ineffective training in near real time
  - Instructors can then author new adaptive patterns that improve training without engineers

# **Results – misconceptions**

- Good accuracy comparing against pre-test and post-test
  - Manual analysis of Scenario 1 and matched test item
  - Future work will automate analysis and check against all items



- Discovered possible domain-general misconceptions
  - Frustration / disengagement, wheel spinning, curiosity / willingness to explore

# Results – impact on learning

• Significant improvement (decrease = improvement) on 1-3, ceiling effect on 5



# **Future research directions**

- Complete data analysis
  - Behavior patterns and associations with learning outcomes
  - Correlation of patterns displayed or interventions presented with final outcomes
  - Automate analysis and possibly reuse for machine learning of patterns
- Increase generality of the approach
  - Reuse same types of patterns in a second training domain
  - Domain-general misconceptions or inputs about learner states and traits
- Release for public use
  - Supports future end-user tool to easily author adaptive feedback

#### Questions

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This material is based upon work supported by the Human Research & Engineering Directorate - Advanced Training and Simulation Division (HRED -ATSD) and the Army Contracting Command (ACC) - Aberdeen Proving Ground (APG) - Research Triangle Park Division (ACC-APG-RTP), Orlando Branch under Contract No. W911NF-16-C-0063. Any opinions, findings and conclusions or recommendations expressed in this material are those of the author(s) and do not necessarily reflect the views of the funders.

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